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Collection: National Security Council – Records and Access Management

Series: PC Meetings

Folder Title: 06/30/2003 – PC000301 – FTA (Free Trade Area of the Americas)

RESTRICTION CODES

Presidential Records Act - [44 U.S.C. 2204(a)]

P1 National Security Classified Information [(a)(1) of the PRA]
P2 Relating to the appointment to Federal office [(a)(2) of the PRA]
P3 Release would violate a Federal statute [(a)(3) of the PRA]
P4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]
P5 Release would disclose confidential advise between the President and his advisors, or between such advisors [a)(5) of the PRA]
P6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]
purposes [(b)(7) of the FOIA]
PRM. Personal record misfile defined in accordance with 44 U.S.C. 2201(3).
b(9) Release would disclose geological or geophysical information
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b(7) Release would disclose information compiled for law enforcement

b(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]

concerning wells [(b)(9) of the FOIA]

Records Not Subject to FOIA

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DOCUMENT NO.	FORM	SUBJECT/TITLE	PAGES	DATE	RESTRICTION(S)
001	NSC Profile Sheet	NSC/RMO Profile	1	06/30/2003	
002	Report	Action Data Summary Report	1	N.D.	b3;
004	Memorandum	Summary of Conclusions...[Page 1] - To: Karl Hofmann - From: Gregory Schulte	1	07/07/2003	b3;
005	Summary of Conclusions	Summary of Conclusions...[2 PAGES RELEASED IN WHOLE ON PRA RE-REVIEW 11/16/2026 NRH]	2	06/30/2003	
006	Memorandum	Memorandum for Condoleezza Rice - To: Condoleezza Rice - From: Dan Sullivan	1	06/30/2003	
007	Cover Sheet	[Cover Sheet]	1	N.D.	

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COLLECTION TITLE:
National Security Council - Records and Access Management

SERIES:
PC Meetings

FOLDER TITLE:
06/30/2003 - PC000301 - FTAA (Free Trade Area of the Americas)

FRC ID:
37971

RESTRICTION CODES

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DOCUMENT NO.	FORM	SUBJECT/TITLE	PAGES	DATE	RESTRICTION(S)
009	Receipt	Distribution Receipt [Page 2]	1	07/07/2003	b3;
010	Draft	Summary of Conclusions... - To: Karl Hofmann, et al. - From: Gregory Schulte	1	N.D.	b3;
011	Draft	Summary of Conclusions...[2 PAGES RELEASED IN WHOLE ON PRA RE-REVIEW 11/16/2026 NRH]	2	06/30/2003	
012	Email	[Email] - To: Jeffrey Houle - From: Ruth Elliott	1	07/1/2003	
015	NSC Profile Sheet	NSC/RMO Profile	1	06/26/2003	
016	Report	Action Data Summary Report	1	N.D.	b3;

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DOCUMENT NO.	FORM	SUBJECT/TITLE	PAGES	DATE	RESTRICTION(S)
020	Memorandum	Agenda and Discussion Paper...[Page 1] - To: Karl Hofmann, et al. - From: Gregory Schulte	1	06/27/2003	b3;
021	Agenda	Agenda [1 PAGE RELEASED IN WHOLE ON PRA RE-REVIEW 11/16/2026 NRH]	1	06/30/2003	
022	Report	USTR Paper on FTAA [5 PAGES RELEASED IN WHOLE ON PRA RE-REVIEW 11/16/2026 NRH]	5	N.D.	
023	Receipt	Distribution Receipt	1	06/27/2003	
024	Cover Sheet	[Cover Sheet]	1	N.D.	b3;
025	Receipt	Distribution Receipt [Page 3]	1	06/27/2003	b3;

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026	Memorandum	Memorandum for Condoleezza Rice - To: Condoleezza Rice - From: Dan Sullivan	1	06/27/2003	
027	Draft	Agenda [1 PAGE RELEASED IN WHOLE ON PRA RE-REVIEW 11/16/2026 NRH]	1	06/30/2003	
028	Draft	Agenda and Discussion Paper...[Page 1] - To: Karl Hofmann, et al. - From: Gregory Schulte	1	N.D.	b3;

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COLLECTION TITLE:
National Security Council - Records and Access Management

SERIES:
PC Meetings

FOLDER TITLE:
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NSC/RMO PROFILE

RECORD ID: 0306371
RECEIVED: 30 JUN 03 10

CHRON FILE

TO: AGENCIES

FROM: SCHULTE

DOC DATE: 07 JUL 03
SOURCE REF:

KEYWORDS: LATIN AMERICA TRADE SOC
PC

PERSONS:

SUBJECT: SOC FOR PC MTG ON FTAA 30 JUN

ACTION: SCHULTE SGD MEMO TO AGENCIES DUE DATE: 05 JUL 03 STATUS: C

STAFF OFFICER: SULLIVAN LOGREF:

FILES: IFM NSCP: CODES:

D O C U M E N T D I S T R I B U T I O N

FOR ACTION	FOR CONCURRENCE	FOR INFO
		BELLINGER
		EDSON
		EXECSEC
		HADLEY
		JOSHI
		KOCH, J
		NSC CHRON
		RICE
		SHIRZAD
		SULLIVAN
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ACTION DATA SUMMARY REPORT

DOC	ACTION OFFICER	CAO	ASSIGNED	ACTION REQUIRED
001	RICE	Z	03070116	FOR DECISION
002		X	03070717	SCHULTE SGD MEMO TO AGENCIES

DISPATCH DATA SUMMARY REPORT

DOC	DATE	DISPATCH FOR ACTION	DISPATCH FOR INFO
002	030707	HOFMANN, K	
002	030707	CURRY, P	
002	030707	MARRIOTT, W	
002	030707	MOORE, D	
002	030707	SCHWIEN, F	
002	030707	CLEVELAND, R	
002	030707	THORNTON, W	
002	030707	CARD, A	
002	030707	LIBBY, L	
002	030707	GONZALES, A	
002	030707	ROVE, K	
002	030707	HOBBS, D	
002	030707	FRIEDMAN, S	
002	030707	SWAGEL, P	
002	030707	b(3)50 USC 3507	
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NATIONAL SECURITY COUNCIL
WASHINGTON, D.C. 20504

July 7, 2003

MEMORANDUM FOR

MR. KARL HOFMANN
Executive Secretary
Department of State

MR. PAUL W. CURRY
Acting Executive Secretary
Department of the Treasury

CAPT WILLIAM P. MARRIOTT, USN
Executive Secretary
Department of Defense

MR. DALE MOORE
Chief of Staff to the
Secretary
Department of Agriculture

MR. FRED SCHWIEN
Director
Executive Secretariat
Department of Commerce

MS. ROBIN CLEVELAND
Associate Director for
National Security and
International Affairs
Office of Management and Budget

MR. WILLIAM THORNTON
Acting Executive Secretary
U.S. Trade Representative

MR. ANDREW H. CARD
Chief of Staff to the
President

MR. LEWIS LIBBY
National Security Advisor to
the Vice President

MR. ALBERTO R. GONZALES
Counsel to the President

MR. KARL ROVE
Advisor to the President

MR. DAVID HOBBS
Assistant to the President
for Legislative Affairs

MR. STEPHEN FRIEDMAN
Assistant to the President
for Economic Policy

MR. PHILLIP L. SWAGEL
Chief of Staff
Council of Economic Advisers

b(3) 50 USC 3507

COL EDWARD W. SNEAD, USA
Secretary, Joint Staff

SUBJECT: Summary of Conclusions of Principals Committee Meeting on FTAA Strategy (C)

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Authority NW 104354
By BCDF NARA, Date 6/26/26

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Classified by: Gregory L. Schulte
Reason: 1.5(b)(d)
Declassify on: 6/30/13

Attached at Tab A is the summary of conclusions for the Principals Committee Meeting on FTAA on June 30. **Please pass the attached to Principals (to include plus one, if applicable).**

~~(C)~~

Gregory L. Schulte
Executive Secretary

Attachment
Tab A Summary of Conclusions

(3)

34678144

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6371

NATIONAL SECURITY COUNCIL
WASHINGTON, D.C. 20504

Summary of Conclusions for
Meeting of the NSC Principals Committee
DATE: June 30, 2003
LOCATION: White House Situation Room
TIME: 1:00 - 2:00 p.m.

SUBJECT: Summary of Conclusions of Principals Committee Meeting on FTAA Strategy (C)

PARTICIPANTS:

Chairs
Condoleezza Rice
Stephen Friedman

State
Secretary Colin Powell
Alan Larson

Treasury
John Taylor
Randal Quarles

Defense
No Representative

Agriculture
Secretary Ann Veneman
David Hegwood

Commerce
Samuel Bodman
Grant Aldonas

OMB
No Representative

USTR
Robert Zoellick
Peter Allgeier

Chief of Staff
No Representative

OVP
Lewis Libby
Stephen Yates

WH Counsel
Alberto Gonzales

Senior Advisor to the President
No Representative

WH Legislative Affairs
David Hobbs

NEC
Daniel Sullivan

CEA
Gregory Mankiw
Michael Moore

CIA
John McLaughlin

JCS
LTG Walter Sharp

White House
Gary Edson

NSC
Faryar Shirzad
Thomas Shannon

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Summary of Conclusions

It was agreed that:

- At the FTAA Vice Ministers meeting in El Salvador beginning July 7, USTR will maintain the Administration's stated goal of negotiating a comprehensive, high standard FTAA similar to the Chile FTA. In its capacity as co-chair of the negotiations, USTR can explore such compromises as may be necessary in order to arrive at an FTAA by the announced goal of January 2005. **(Action: USTR)** (C)

- Recognizing that Brazil has probably not determined its goals, strategy, and ambitions in the FTAA negotiations, USTR should maintain pressure on Brazil to achieve an ambitious, comprehensive agreement even when exploring potential compromises. **(Action: USTR)** (C)

- In all discussions of the FTAA, even those exploring possible compromises, USTR and other agencies need to continue to refer to our goal as a "comprehensive" agreement in order to avoid sending an incorrect message about limited ambitions to our trading partners, Congress, and other stakeholders. **(Action: All Agencies)** (C)

- Deputies will begin a process to explore in detail the implications and pros/cons of potential compromises -- particularly ones that involve a scaled-back, "baseline" FTAA and the different permutations of such an approach. This process will also examine likely congressional and industry reaction to a scaled-back, baseline approach. **(Action: NSC/USTR)** (C)

- Principals will meet in July to further consider FTAA strategy in light of Deputies' conclusions about the implications of a baseline agreement and USTR's exploration of possible compromises at the FTAA Vice Ministers' meeting. **(Action: NSC/USTR)** (C)

- Consistent with these conclusions, USTR will draft a memorandum to the President to inform him of our strategy at the upcoming Vice Ministers' meeting. **(Action: USTR)** (C)

34678145

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NATIONAL SECURITY COUNCIL
WASHINGTON, D.C. 20504

June 30, 2003

ACTION

MEMORANDUM FOR CONDOLEEZZA RICE

THROUGH: GARY EDSON
FARYAR SHIRZAD DSS for FS

FROM: DAN SULLIVAN DSS

SUBJECT: Summary of Conclusions for Principals Committee Meeting on FTAA Strategy

Attached at Tab I is a memorandum from Greg Schulte to agency counterparts forwarding the Summary of Conclusions (Tab A) from the June 30, 2003 Principals Committee Meeting on FTAA Strategy.

Concurrence by: Tom Shannon

RECOMMENDATION

That you authorize Greg Schulte to sign the memorandum at Tab I.

Approve ✓ Disapprove _____

Attachments
Tab I Memorandum to Agencies
Tab A Summary of Conclusions

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FROM: **NSC** PHONE: **456-9425** ROOM: **WWD**

SUBJECT: **SOC FOR PC MTG ON FTAA** PAGES: **5**

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JCS	**Secretary**		

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SUBJECT: SOC FOR PC MTG ON FTAA 30 JUN
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	PRINT LAST NAME:		_____
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	PRINT LAST NAME:		_____
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b(3)50 USC 3507	_____	_____	_____
	PRINT LAST NAME:		_____
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COL EDWARD W. SNEAD, USA SECRETARY JOINT STAFF ROOM 2E929, PENTAGON WASHINGTON, DC 20318-0400 JOINT CHIEFS OF STAFF	_____	_____	_____
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6371

NATIONAL SECURITY COUNCIL
WASHINGTON, D.C. 20504

MEMORANDUM FOR

1 MR. KARL HOFMANN
Executive Secretary
Department of State

2 MR. PAUL W. CURRY
Acting Executive Secretary
Department of the Treasury

3 CAPT WILLIAM P. MARRIOTT, USN
Executive Secretary
Department of Defense

6 MS. ROBIN CLEVELAND
Associate Director for
National Security and
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Office of Management and Budget

7 MR. WILLIAM THORNTON
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Assistant to the President
for Legislative Affairs

14 MR. PHILLIP L. SWAGEL
Chief of Staff
Council of Economic Advisers

15 b(3)50 USC 3507

16 COL EDWARD W. SNEAD, USA
Secretary, Joint Staff

11. MR. KARL ROVE
Advisor to the President

13. MR. STEPHEN FRIEDMAN
Assistant to the President
for Economic Policy

R. DALE MOORE
CHIEF OF STAFF TO THE SECRETARY
Dept of Ag.

R. FRED SCHWIEN
DIRECTOR EXECUTIVE SECRETARIAT
DEPT OF COM.

SUBJECT: Summary of Conclusions of Principals Committee Meeting on FTAA Strategy (C)

Attached at Tab A is the summary of conclusions for the Principals Committee Meeting on FTAA. Please pass the attached to Principals (to include plus one, if applicable). (C)

Bold

on June 30.

Gregory L. Schulte
Executive Secretary

Attachment
Tab A Summary of Conclusions

~~CONFIDENTIAL~~
Classified by: Gregory L. Schulte
Reason: 1.5(b)(d)
Declassify on: 6/30/13

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NATIONAL SECURITY COUNCIL
WASHINGTON, D.C. 20504

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Authority NW 64354
By BL/DM NARA, Date 5/26/06

Summary of Conclusions for
Meeting of the NSC Principals Committee
DATE: June 30, 2003
LOCATION: White House Situation Room
TIME: 1:00 - 2:00 p.m.

SUBJECT: Summary of Conclusions of Principals Committee Meeting on FTAA Strategy (C)

PARTICIPANTS:

Chairs
Condoleezza Rice
Stephen Friedman

State
Secretary Colin Powell
Alan Larson

Treasury
John Taylor
Randal Quarles

Defense
No Representative

Agriculture
Secretary Ann Veneman
David Hegwood

Commerce
Samuel Bodman
Grant Aldonas

OMB
No Representative *

USTR
Robert Zoellick
Peter Allgeier

Chief of Staff
No Representative *

OVP
Lewis Libby
Stephen Yates

WH Counsel
Alberto Gonzales

Senior Advisor to the President
No Representative *

WH Legislative Affairs
David Hobbs

NEC
Daniel Sullivan

CEA
Gregory Mankiw
Michael Moore

CIA
John McLaughlin

JCS
LTG Walter Sharp

White House
Gary Edson

NSC
Faryar Shirzad
Thomas Shannon

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Classified by: Gregory L. Schulte
Reason: 1.5(b)(d)
Declassify on: 6/30/13

Summary of Conclusions

It was agreed that:

- At the FTAA Vice Ministers meeting in El Salvador beginning July 7, USTR will maintain the Administration's stated goal of negotiating a comprehensive, high standard FTAA similar to the Chile FTA. In its capacity as co-chair of the negotiations, USTR can explore such compromises as may be necessary in order to arrive at an FTAA by the announced goal of January 2005. **(Action: USTR)** (C)

- Recognizing that Brazil has probably not determined its goals, strategy, and ambitions in the FTAA negotiations, USTR should maintain pressure on Brazil to achieve an ambitious, comprehensive agreement even when exploring potential compromises. **(Action: USTR)** (C)

- In all discussions of the FTAA, even those exploring possible compromises, USTR and other agencies need to continue to refer to our goal as a "comprehensive" agreement ~~so as~~ in order to avoid sending an incorrect message about limited ambitions to our trading partners, Congress, and other stakeholders. **(Action: All Agencies)** (C)

- Deputies will begin a process to explore in detail the implications and pros/cons of potential compromises -- particularly ones that involve a scaled-back, "baseline" FTAA and the different permutations of such an approach. This process will also examine likely congressional and industry reaction to a scaled-back, baseline approach. **(Action: NSC/USTR)** (C)

- Principals will meet in July to further consider FTAA strategy in light of Deputies' conclusions about the implications of a baseline agreement and USTR's exploration of possible compromises at the FTAA Vice Ministers' meeting. **(Action: NSC/USTR)** (C)

- Consistent with these conclusions, USTR will draft a memorandum to the President to inform him of our strategy at the upcoming Vice Ministers' meeting. **(Action: USTR)** (C)

(9)
34678150

12

Severn, Deborah A. (EXECSEC)

From: Elliott, Ruth E. (EXECSEC)
Sent: Tuesday, July 01, 2003 6:13 PM
To: Houle, Jeffrey P. (WHSR); Guarnieri, Albert J. (WHSR); @APNSA; @EXECSEC; @NENA
Cc: @WHSR
Subject: RE: Sharon Call Appoved ~~[CONFIDENTIAL~~, Non-Record]

O.K. thank you.

-----Original Message-----
From: Houle, Jeffrey P. (WHSR)
Sent: Tuesday, July 01, 2003 6:11 PM
To: Elliott, Ruth E. (EXECSEC); Guarnieri, Albert J. (WHSR); @APNSA; @EXECSEC; @NENA
Cc: @WHSR
Subject: RE: Sharon Call Appoved ~~[CONFIDENTIAL~~, Non-Record]

Sit Room proposed 1455 EDT time for July 2 for Sharon call...Sharon's office **will call back to confirm/counterpropose** at opening of business Israeli time.

-----Original Message-----
From: Elliott, Ruth E. (EXECSEC)
Sent: Tuesday, July 01, 2003 5:50 PM
To: Guarnieri, Albert J. (WHSR); @APNSA; @EXECSEC; @NENA
Cc: @WHSR
Subject: RE: Sharon Call Appoved ~~[CONFIDENTIAL~~, Non-Record]
Importance: High

@WHSR: WH Scheduling approved the following new time to offer Israelis for call tomorrow:

Wednesday, July 2
2:50pm Pre-brief, 5 min.
2:55pm Phone call, 10 min.

Please let us know if/when confirmed. Thanks!

-----Original Message-----
From: Guarnieri, Albert J. (WHSR)
Sent: Tuesday, July 01, 2003 5:15 PM
To: Guarnieri, Albert J. (WHSR); Elliott, Ruth E. (EXECSEC); @APNSA; @EXECSEC; @NENA
Cc: @WHSR
Subject: RE: Sharon Call Appoved ~~[CONFIDENTIAL~~, Non-Record]

Sharon's Office called back to say they could NOT do call at 0950 EDT as there is an event on his schedule and counter proposed 1400-1530 EDT (2100-2230 Local).

PLEASE ADVISE.

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Authority NW 64354
By BL IDF NARA, Date 5/20/20

-----Original Message-----
From: Guarnieri, Albert J. (WHSR)
Sent: Tuesday, July 01, 2003 4:01 PM
To: Elliott, Ruth E. (EXECSEC); @APNSA; @EXECSEC; @NENA
Cc: @WHSR
Subject: RE: Sharon Call Appoved ~~[CONFIDENTIAL~~, Non-Record]

Sharon's office accepted 0950 EDT (1650 local) HoS call for tomorrow.

34678151

15

~~CONFIDENTIAL~~
NSC/RMO PROFILE

RECORD ID: 0306281
RECEIVED: 26 JUN 03 18

TO: AGENCIES

FROM: SCHULTE

DOC DATE: 27 JUN 03
SOURCE REF:

KEYWORDS: INTL TRADE
AGENDA

PC

PERSONS:

SUBJECT: NOTIFICATION & AGENDA FOR 30 JUN PC MTG ON FTAA

ACTION: SCHULTE SGD MEMO TO AGENCIES DUE DATE: 02 JUL 03 STATUS: C

STAFF OFFICER: SULLIVAN LOGREF:

FILES: IFM NSCP: CODES:

D O C U M E N T D I S T R I B U T I O N

FOR ACTION	FOR CONCURRENCE	FOR INFO
		BELLINGER
		EXECSEC
		HADLEY
		JOSHI
		KOCH, J
		NSC CHRON
		RICE
		SCHULTE
		SHANNON
		SHIRZAD
		SULLIVAN
		TOWNSEND
		TRAVERS
		VENLET

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COMMENTS: _____

DISPATCHED BY _____ DATE _____ BY HAND W/ATTCH

OPENED BY: NSTSM CLOSED BY: NSSRM DOC 3 OF 3

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(11)

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~~CONFIDENTIAL~~ RECORD ID: 0306281

ACTION DATA SUMMARY REPORT

DOC	ACTION OFFICER	CAO	ASSIGNED	ACTION REQUIRED
001	RICE	Z	03062713	FOR DECISION
002	RICE	Z	03062715	FOR DECISION
003		X	03062717	SCHULTE SGD MEMO TO AGENCIES

DISPATCH DATA SUMMARY REPORT

DOC	DATE	DISPATCH FOR ACTION	DISPATCH FOR INFO
003	030627	HOFMANN, K	
003	030627	CURRY, P	
003	030627	MARRIOTT, W	
003	030627	MOORE, D	
003	030627	SCHWIEN, F	
003	030627	CLEVELAND, R	
003	030627	THORNTON, W	
003	030627	CARD, A	
003	030627	LIBBY, L	
003	030627	GONZALES, A	
003	030627	ROVE, K	
003	030627	HOBBS, D	
003	030627	FRIEDMAN, S	
003	030627	SWAGEL, P	
003	030627	b(3)50 USC 3507	
003	030627	SNEAD, E	

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Authority NW 04354
By BL IDM NARA, Date 8/20/20

~~CONFIDENTIAL~~ CONFIDENTIAL 6281

NATIONAL SECURITY COUNCIL
WASHINGTON, D.C. 20504

June 27, 2003

MEMORANDUM FOR

MR. KARL HOFMANN
Executive Secretary
Department of State

MR. PAUL W. CURRY
Acting Executive Secretary
Department of the Treasury

CAPT WILLIAM P. MARRIOTT, USN
Executive Secretary
Department of Defense

MR. DALE MOORE
Chief of Staff to the
Secretary
Department of Agriculture

MR. FRED SCHWIEN
Director, Executive
Secretariat
Department of Commerce

MS. ROBIN CLEVELAND
Associate Director for
National Security and
International Affairs
Office of Management and
Budget

MR. WILLIAM THORNTON
Acting Executive Secretary
U.S. Trade Representative

MR. ANDREW H. CARD
Chief of Staff to the
President

MR. LEWIS LIBBY
National Security Advisor to
the Vice President

MR. ALBERTO R. GONZALES
Counsel to the President

MR. KARL ROVE
Advisor to the President

MR. DAVID HOBBS
Assistant to the President
for Legislative Affairs

MR. STEPHEN FRIEDMAN
Assistant to the President
for Economic Policy

MR. PHILLIP L. SWAGEL
Chief of Staff
Council of Economic Advisers

b(3)50 USC 3507

COL EDWARD W. SNEAD, USA
Secretary, Joint Staff

SUBJECT: Agenda and Discussion Paper for Principal's Committee Meeting on FTAA Strategy

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Reason: 1.5(d)
Declassify on: 6/27/13

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Authority NW 64364
By RL/DM NARA, Date 5/20/10

Attached are the agenda and USTR discussion paper for the Principal's Committee Meeting on FTAA Strategy, which will be held on Monday, June 30, from 1:00 - 2:00 p.m., in the White House Situation Room. **Please pass to Principals, plus one, if applicable.** (C)

Gregory L. Schulte
Executive Secretary

Attachments
Tab A Agenda
Tab B Discussion Paper on FTAA Strategy (USTR)

(13)
34678154

NSC PRINCIPAL'S COMMITTEE MEETING ON FTAA STRATEGY

DATE: June 30, 2003
LOCATION: White House Situation Room
TIME: 1:00 - 2:00 p.m.

AGENDA

I. Introduction ..... NSC/NEC

II. FTAA Negotiations: General Update ..... USTR/CIA/STATE

III. Discussion ..... ALL

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By BL/DM NARA, Date 5/20/26

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USTR Paper on FTAA

Issue:

The FTAA negotiations were launched in 1994 with great fanfare, but with little consideration of how to shape a workable deal. We now are reaching the point at which the preparatory and technical discussions have run their course, and the countries will need to decide whether and how to make this negotiation work. At the Quebec City Summit in 2001, the FTAA countries agreed to try to conclude the FTAA by January 2005.

Current U.S. negotiating positions in the FTAA reflect the effort to negotiate a comprehensive regional free trade agreement with 34 countries at a level equivalent to our bilateral FTAs with Chile and Singapore. The range of topics and commitments covered in our bilateral FTAs far exceed that in other countries' agreements, including those by the EU, Mexico, and Canada.

Our FTAA negotiating partners do not believe that such a high level of ambition is achievable in an agreement covering all 34 countries. Brazil, with MERCOSUR in tow, is pressing for a much narrower agreement and is obstructing progress in areas such as services, investment, government procurement, and IPR. CARICOM is unable to keep up with comprehensive, complex negotiations. Political and economic turmoil in the Andean countries is making it extremely difficult for them to develop their positions. Furthermore, the United States has defensive interests that lead us to want to avoid negotiating certain topics in the FTAA (e.g., anti-dumping, agricultural subsidies, sugar, citrus).

As Co-Chair (with Brazil) of the FTAA negotiations until their completion, the United States has the responsibility to lead the negotiations to a successful conclusion. In addition, we will host the next FTAA Ministerial, on November 20-21 in Miami. This will be the first large international trade meeting in the United States since Seattle.

The issue for principals is: should the United States explore the idea of negotiating a baseline free trade agreement at a significant, but more modest, level of ambition, with possibilities for higher levels of ambition either with a subset of FTAA countries now or with all countries in a subsequent phase?

Context:

The FTAA is a sui generis agreement, encompassing 34 countries with extremely varied economic sizes and levels of development. As such, it is somewhere in between the WTO negotiations (which are global but do not seek to create a free trade zone) and our bilateral FTAs. We already have bilateral FTAs with Canada, Mexico, and Chile (subject to Congressional approval) and expect to complete similar FTA negotiations this year with the five Central American countries and, through a docking

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with that agreement, the Dominican Republic. In the meantime, we have in place unilateral tariff preferences to varying degrees with all of the countries in Latin America and the Caribbean through ATPA, the CBI, and GSP.

FTAA negotiations are continuing in the nine negotiating groups (market access; agriculture; services; IPR; investment; government procurement; competition policy; dispute settlement; and subsidies/anti-dumping/countervailing duties). All groups are supposed to develop the text of disciplines in their respective areas. Five groups (market access, agriculture, services, investment and government procurement) also are negotiating specific market access provisions. All countries presented tariff elimination offers last February and requests for improvements in each others' offers in mid-June. Countries are scheduled to make revised offers beginning July 15th. The revised draft text of the agreement is to be presented to Ministers for their review at the November Ministerial.

Brazil is insisting upon eliminating certain areas of U.S. interest in the FTAA (e.g., IPR, investment, government procurement, and disciplines in services). As part of its justification, Brazil points out that the U.S. is unable to address Brazil's interests in anti-dumping, domestic agricultural supports and sensitive market access issues, i.e., sugar and citrus. Brazil has convinced Argentina to join Brazil in withholding market access offers on services (which were due by February 15th) and by convincing all of its MERCOSUR partners to refrain from making market access offers in investment and government procurement (also due last February 15th). In addition, CARICOM is finding it difficult to keep up with the pace of negotiations, as evidenced by the fact that eight CARICOM countries have not made government procurement offers, and no CARICOM country has provided an investment offer.

Traditionally, FTAs negotiated by FTAA countries other than the NAFTA countries have simply covered trade in goods or even trade in only some sectors of goods. MERCOSUR is negotiating such a limited agreement with the European Union, which would provide European businesses with preferential access to the Brazilian and MERCOSUR markets.

Approaches to the FTAA:

The principal approaches for completing the FTAA are:

- **Maintain current position of seeking an FTAA at same level of ambition as our bilateral FTAs.**
    - In theory, would provide maximum benefits for U.S. stakeholders, but this type of FTA will not be achievable among 34 countries.
    - Continuation of this approach will lead to a breakdown of negotiations

before the Miami Ministerial in November.

- **Seek to develop a baseline free trade agreement, with the possibility of additional obligations now by a subset of FTAA countries and/or additional obligations in the future by all or a larger subset of countries.**

  - Such a baseline FTA might include: elimination of all tariffs in industrial and consumer goods; nearly free trade in agriculture (where U.S. has defensive interests such as citrus and sugar); advances in services; and improvements in investment, IPR, procurement, etc. In most instances, these improvements would focus on greater transparency and due process, which have been identified by U.S. businesses as important objectives under the FTAA.

  - Such a "baseline" agreement would still be more comprehensive and ambitious than almost all other FTAs in the world.

  - A baseline approach could provide the opportunity to build on the FTAA with additional bilateral FTAs (e.g., with Colombia, Peru) and supplementary agreements (e.g., Bilateral Investment Treaties), or within the FTAA itself through:

    - plurilateral agreements by sector (e.g., government procurement, investment, IPR);

    - an upper tier agreement with a sub-set of the 34 FTAA countries, with better market access and stronger rules for those prepared to assume greater disciplines (to a certain extent, the United States already is pursuing this approach through NAFTA, the Chile FTA and the ongoing CAFTA negotiations);

    - a built-in agenda for specific additional negotiations after 2005.

  - Such an approach would enable the United States to complete a significant free trade agreement with the entire hemisphere that would:

    - help Latin American countries that are struggling with financial and economic difficulties;

    - foster the reduction of barriers among Latin American countries;

    - reduce the likelihood of U.S. businesses being disadvantaged by an EU-MERCOSUR agreement;

- encourage countries to introduce policy changes in the hemisphere's economies that are needed to promote their growth and development;

- give the United States more leverage in the WTO negotiations with other major economic powers (EU, China, Japan);

- help Latin American economies to compete with growing competition from China;

- be an historic achievement for hemispheric relations and necessary to achieve a genuine integration of the hemisphere's economies.

- Unless we take this approach, we will not be able to include Brazil and Argentina (along with Uruguay and Paraguay) in an FTA. Opening the markets of MERCOSUR constitutes the most significant commercial benefit for the United States. Note: MERCOSUR accounts for 50% of non-NAFTA GDP in the hemisphere (with Brazil accounting for 80% of the MERCOSUR share);

- Some agencies are concerned that a baseline FTA would set a new, lower ceiling on what is achievable in bilateral FTAs and could lead CAFTA countries and other potential FTA partners to drop out of negotiating high-level bilateral FTAs. USTR believes that this risk is minimal and manageable, given the sui generis nature of the FTAA and countries' desires for better market access.

Informal Ministerial:

On June 12-13, the United States, in its capacity as Co-Chair, hosted an informal dialogue on the status of the FTAA among Ministers from Argentina, Brazil, Canada, Chile, Colombia, the Dominican Republic, El Salvador, Jamaica, Mexico, Panama, Peru, Trinidad and Tobago and Uruguay and Enrique Iglesias, President of the Inter-American Development Bank.

During this meeting it became evident that our negotiating partners (even those with whom we already have high-level FTAs) do not believe it is feasible to achieve a hemisphere-wide, free trade agreement on the Chile model Yet all countries expressed a strong commitment to a meaningful hemispheric free trade agreement (not just a series of bilateral FTAs).

Next Steps:

While no formal decisions were reached at Wye, the ministers agreed on the goal of developing a pragmatic framework for the FTAA as a major deliverable for the Miami

Ministerial.

Next steps would be:

- Vice ministers hold informal discussions when all 34 members convene in El Salvador on July 7-11 for the next Trade Negotiations Committee(TNC) meeting.

- Administration develops baseline ideas further, for consultation with Congress and U.S. stakeholders. In the meantime, U.S. negotiators continue to negotiate in accordance with the existing approach.

- At following TNC (week of September 29th), vice-ministers develop recommendations for the Ministers' decision at the November Ministerial.

- If necessary, U.S. hosts another informal ministerial prior to Miami, to solidify consensus on framework for announcement at Miami in November.

If it proves impossible to achieve a hemisphere-wide FTA, the U.S. could proceed to negotiate Chile-level bilateral FTAs with interested countries (e.g., Colombia and Peru, with options for other Andeans to join; Trinidad & Tobago).

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Ms. Robin Cleveland				
Mr. Andrew Card				
Mr. Lewis Libby				
Mr. Alberto Gonzales				
Mr. Karl Rove				
Mr. David Hobbs				
Mr. Stephen Friedman				
Mr. Phillip Swagel				
Mr. William Thornton				

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MESSAGE #: _____

FROM: NSC PHONE: 456-9425 ROOM: 379

SUBJECT: NOTIFICATION & AGENDA FOR 30 JUN PC MTG ON FTAA PAGES: 9

PLEASE DELIVER TO:

LOCATION	DELIVER TO	ROOM	PHONE
DOS	Mr. Karl Hofmann		
TREASURY	Mr. Paul Curry		
DOD	Capt. William Marriott, USN		
AGRICULTURE	Mr. Dale Moore		
b(3) 50 USC 3507			
COMMERCE	Mr. Fred Schwien		
JCS	Col. Edwards Snead, USA		
APNSA	Dr. Condoleezza Rice		
DAPNSA	Mr. Steve Hadley		

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MS. ROBIN CLEVELAND ROOM 360 EISENHOWER EXECUTIVE OFC BLDG WASHINGTON, DC 20503 OFFICE OF MANAGEMENT & BUDGET	_____	_____	_____ PRINT LAST NAME: _____ COPY: 1

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MR. WILLIAM THORNTON ROOM 216, WINDER BLDG 600 17TH STREET, N.W. WASHINGTON, D.C. 20508 U.S. TRADE REPRESENTATIVE	_____	_____	_____ PRINT LAST NAME: _____ COPY: 1
MR. ANDREW CARD 1ST FLOOR, WEST WING WHITE HOUSE	_____	_____	_____ PRINT LAST NAME: _____ COPY: 1
MR. LEWIS LIBBY ROOM 290, OEOB WASHINGTON, DC 20506 OFFICE OF THE VICE PRESIDENT	_____	_____	_____ PRINT LAST NAME: _____ COPY: 1
MR ALBERTO R. GONZALES SECOND FLOOR, WEST WING WHITE HOUSE	_____	_____	_____ PRINT LAST NAME: _____ COPY: 1
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MR. PHILLIP L. SWAGEL ROOM 94 EISENHOWER EXECUTIVE OFC BLDG WASHINGTON, DC 20502 COUNCIL OF ECONOMIC ADVISERS	_____	_____	_____ PRINT LAST NAME: _____ COPY: 1
b(3)50 USC 3507	_____	_____	_____ PRINT LAST NAME: _____ COPY: VIA FAX
COL EDWARD W. SNEAD, USA SECRETARY JOINT STAFF ROOM 2E929, PENTAGON WASHINGTON, DC 20318-0400 JOINT CHIEFS OF STAFF	_____	_____	_____ PRINT LAST NAME: _____ COPY: VIA FAX

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6281

NATIONAL SECURITY COUNCIL
WASHINGTON, D.C. 20504

June 27, 2003

ACTION

MEMORANDUM FOR CONDOLEEZZA RICE

THROUGH: FARYAR SHIRZAD DSS for FS
TOM SHANNON DSS for TS

FROM: DAN SULLIVAN DSS

SUBJECT: Agenda and Discussion Paper for Principal's Committee Meeting on FTAA Strategy

Attached at Tab A is the Agenda for the Principal's Committee Meeting on FTAA strategy, which will be held at 1:00 p.m. on Monday, June 30. The discussion paper from USTR is attached at Tab B.

RECOMMENDATION

That you authorize Greg Schulte to transmit the memorandum at Tab I to his counterparts.

Approve _____ Disapprove _____

Attachment
Tab I Memorandum to Agencies
Tab A Agenda
Tab B Discussion Paper on FTAA Strategy from USTR

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By BL/DM NARA, Date 5/20/06

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19
34678160

NSC PRINCIPAL'S COMMITTEE MEETING ON FTAA STRATEGY

DATE: June 30, 2003
LOCATION: Situation Room White House
TIME: 1:00 - 2:00 p.m.

AGENDA

I. Introduction ..... NSC/NEC

II. FTAA Negotiations: General Update ..... USTR/CIA/STATE

III. Discussion ..... ALL

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By RL/DM NARA, Date 8ad26

Classified by: Gregory L. Schulte
Reason: 1.5(d)
Declassify on: 6/27/13

(20)

34678161

NATIONAL SECURITY COUNCIL
WASHINGTON, D.C. 20504

MEMORANDUM FOR

MR. KARL HOFMANN
Executive Secretary
Department of State

MR. PAUL W. CURRY
Acting Executive Secretary
Department of the Treasury

CAPT WILLIAM P. MARRIOTT, USN
Executive Secretary
Department of Defense

MR. DALE MOORE
Chief of Staff to the
Secretary
Department of Agriculture

MR. FRED SCHWIEN
Director, Executive
Secretariat
Department of Commerce

MS. ROBIN CLEVELAND
Associate Director for
National Security and
International Affairs
Office of Management and
Budget

MR. WILLIAM THORNTON
Acting Executive Secretary
U.S. Trade Representative

MR. ANDREW H. CARD
Chief of Staff to the
President

MR. LEWIS LIBBY
National Security Advisor to
the Vice President

MR. ALBERTO R. GONZALES
Counsel to the President

MR. KARL ROVE
Advisor to the President

MR. STEPHEN FRIEDMAN
Assistant to the President
for Economic Policy

MR. DAVID HOBBS
Assistant to the President
for Legislative Affairs

MR. PHILLIP L. SWAGEL
Chief of Staff
Council of Economic Advisers

b(3)50 USC 3507

COL EDWARD W. SNEAD, USA
Secretary, Joint Staff

SUBJECT: Agenda and Discussion Paper for Principal's Committee Meeting on FTAA Strategy

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Classified by: Gregory L. Schulte
Reason: 1.5(d)
Declassify on: 6/27/13

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Authority NW 69364
By BJM NARA, Date 6/20/06

Attached are the agenda and USTR discussion paper for the Principal's Committee Meeting on FTAA Strategy, which will be held on Monday, June 30, from 1:00 p.m. - 2:00 p.m., in the White House Situation Room. **Please pass to Principals, plus one, if applicable.** ~~(C)~~

Gregory L. Schulte
Executive Secretary

Attachments
Tab A Agenda
Tab B Discussion Paper on FTAA Strategy (USTR)



(21)
34678162